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Department: PLM

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Re: Comments on TRAI Consultation Paper No. 9/2011 "The Allocation of Spectrum Resources for Residential and Enterprise Intratelecommunication Requirements / Cordless Telecommunication Systems (CTS)".

Dear Mr. Gupta,

Aastra is a leading company at the forefront of the enterprise communication market around the world. Aastra develops and delivers innovative communications products and applications for businesses. Aastra's operations are truly global with more than 50 million installed lines around the world and a direct and indirect presence in more than 100 countries.

Aastra is entirely dedicated to enterprise communications and offers one of the most complete portfolios of unified communications solutions individually tailored to satisfy its customers' requirements. These range from feature-rich call managers for small and medium businesses and highly scalable ones for large enterprises, integrated mobility, call centre solutions to a wide selection of terminals. With a strong focus on open standards, Aastra enables enterprises to communicate and collaborate more efficiently.

Founded in 1983 and based in Ontario - Canada, Aastra has grown organically and by acquisitions to become a leading company in the global enterprise communications market.

Please find attached our comments to the issues of consultation for the above paper.

With best regards

Aastra Deutschland GmbH

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Henning Gmerek Manager, Global Wireless Terminals and Infrastructure



Attachment

3.1 Whether the current allocation of spectrum for CTS is sufficient to meet the requirements? If not, then how to meet the demand of cordless telephony spectrum requirements?

Answer: The current allocated spectrum for CTS in the ISM (Wi-Fi) band and the 1880-1900 MHz band for digital CTS as indicated under para 2. of the Consultation Paper, is sufficient for existing needs. If required in the future the 1910-1920 MHz band could also be considered for digital CTS applications. However, while the ISM (Wi-Fi) band, which is suitable for data but not very appropriate for voice, is de-licensed, the 1880-1900 MHz band which is most suitable for voice is a licensed band. This has only discouraged users from taking advantage of the current available digital CTS technologies and to the best of our information no license requests have been made to WPC. Private space digital CTS technology for residential and enterprise use cannot work in a licensed regime as they are purchased off the shelf & no frequency planning is required All over the world state of the art digital CTS works in a de-licensed 1880-1900Mhz band or 1910-1920Mhz band.

3.2 In view of the availability of cellular mobile services in the country and possibility of Fixed Mobile Convergence (FMC), is there any need to have DECT Phones?

Answer: Yes there is a need for DECT phones. None of these technologies can provide efficient solution for private space. DECT systems for residential and SOHO applications provide single cell systems covering the whole living area including the basement (cellar) etc. Furthermore, DECT systems can be used with no interference and full security for multiple co-located installations with no radio planning or licensing requirements. Cellular pico cell systems cannot provide this service. Furthermore they add to the revenue outflow for intercom calls.

DECT enterprise systems provide on-premises local mobility and *full coverage* through seamless handover between pico-cell base stations. The services offered are the wireless PBX telephony service and different low and medium rate data services for supervision, control, maintenance and alarms. The DECT local mobility pico-cell system is preferred as the cellular service is unable to provide the required quality, coverage, services or required integration with local key administrative and production systems. DECT can provide local messaging/broadcast and control functions for private space equipment. This is not possible in the case of cellular pico-cell services. Revenue outflow, licensing and frequency planning are other issues related to cellular pico cells.



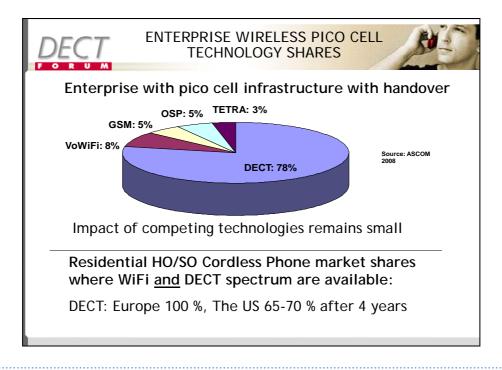
3.3 Is there any requirement of allocating spectrum for digital CTS, in view of similar solutions being available in already de-licensed band2.4 & 5.8 GHz?

Answer: There is a basic difference between coexistence properties on a digital CTS band and on an ISM band (Wi-Fi).

The 20 MHz spectrum designated for digital CTS in other countries requires that equipment using this spectrum have to comply to specific dynamic channel selection procedures, power levels etc. It provides for maintaining high spectrum efficiency and maintaining high quality radio links (e.g. speech and video) in an environment of a multitude of uncoordinated system installations. There is no interference between colocated systems and total spectrum is very efficiently shared between all the co-located systems.

The ISM bands (2,4 and 5 GHz)do not have any such features. Opposite to a digital CTS spectrum having rules for uncoordinated <u>compatible</u> installations, the ISM bands allows for uncoordinated usage of a variety of <u>incompatible</u> communication devices and also domestic (micro wave ovens), industrial, scientific and medical devices. Therefore maintenance of a high quality of service will not be guaranteed when different ISM band devices are used in the same local area. This applies especially to voice and video services, but is less critical for best effort packet data services, where non-time-critical retransmissions are applied when expected collisions occur.

The above intrinsic differences between digital CTS and Wi-Fi CTS are clearly demonstrated in countries where both are allowed, as in Europe and the US. In Europe where DECT has been established for many years, there is literally no market for Wi-Fi CTS. In the US DECT has quickly become the dominant CTS at the expense of earlier domination of ISM band digital phones. Wi-Fi has not been able to compete with digital CTS regarding mission critical voice and real time medium rate data applications for enterprises. (The diagram below shows the market share)





It is obvious that India needs a 1880-1900Mhz license exempt protected TDD spectrum (defined by a coexistence etiquette) to provide state of the art residential and enterprise mission critical voice and medium rate data services.(Table 1.7 of TRAI paper substantiates that DECT is prevalent in all the major countries as now it is even adopted in JAPAN)

3.4 Whether de-licensing of the spectrum for digital CTS applications will be the right path?

Answer: Yes it is absolutely essential in the best interest of the general public. CTS has to be license exempt to be successful on the market, in the same way that de-licensing has been the key for the success for the Wi-Fi technology on the 2,4 and 5 GHz ISM bands. Even the earlier analogue CTS band was de-licensed. As indicated in Chapter I of this Paper, de-licensing is the only globally accepted norm for private space digital CTS application. A licensing regime cannot be practically implemented for residential and SOHO applications. This is more so as the terminals are purchased off the shelf and deployed in totally uncoordinated way.

3.5 Do you agree that the 1880-1900 or 1910-1920 MHz band (TDD Mode) be allocated for digital CTS applications? If yes, what should be the limits of emitted power (EIRP), power flux density (pfd), antenna gain etc?

Answer: The 1880-1900Mhz band (TDD mode) is already allocated for digital CTS. If in future there is more demand for digital CTS the 1910-1920 MHz band (TDD mode) could also be allocated.

Terminal power (conducted): 250 mW (24 dBm)

Antenna gain: < 12 dBi.

(This specification is taken from the European Harmonized Standard ETSI EN 301 406.) The antenna gain of 12 dBi is used in Europe and many other countries. In some countries other values are used. E.g. in the US 3 dBi are used. In the ITU specification of DECT ITU IMT-2000 TDMA/FDMA (DECT), 4 dBi are specified.

DECT residential and enterprise systems are installed and used indoors. This is basically a non line of sight, NLOS, environment. In dispersive NLOS environments it is in principle the total power of all reflections, rather than the emission in a specific direction, that decides which power reaches the other end point. Thus the range as well as interference estimates will basically be dependent on the totally emitted power (the conducted terminal power), and rather independent of the shape of the antenna pattern.

3.6 Do you see any coexistence issues between existing cellular systems using adjacent band with low power CTS allocations in 1880-1900 or1910-1920 MHz band?

Answer: With reference to the use of 1880-1900 MHz band for digital CTS and its interference possibilities into the adjacent cellular bands, as indicated in this paper at 2.8.3 there are plenty of documented studies on this subject as well as practical implementations to indicate that interference issues from the adjacent band (cellular) do



not exist. All over the world, including America and Europe, DECT systems co-exist with cellular systems both in the 1880-1900 MHz and 1910-1920 MHz band.

3.7 Whether the de-licensing of either 1880-1900 MHz or 1910-1920MHz band for low power CTS applications will result in loss of revenue to the government?

Answer: The CTS is a private space non-commercial application concept based on a delicensed band as in the case of Wi-Fi bands and the earlier 46/49 MHz etc. It is adding revenue to the exchequer in terms of duties and taxes. It also enhances employment and revenue generation through manufacturing & R&D. Increased use of digital CTS will stem the decline of around 30million existing land lines, increase ARPU on them and thus bring value to the huge sunk cost. Once landlines become popular again consumer will also go for broad band, which is a Govt. initiative for e-governance, e-health, e-education. This itself will be biggest gain for the Nation.

3.8 Will there be any potential security threat using CTS? If yes, how to address the same.

Answer: CTS is using the public PSTN network like wired phones. No difference. Furthermore, the digital CTS radio link uses ciphering and authentication with the same security level as GSM/UMTS, thus providing secure private communication within the residential or enterprise space. This is one of the main reasons for the popularity of DECT systems globally as against the other private space services provided by commercial public telecom service providers.

3.9 Amongst the various options of digital technologies available to meet the cordless telephony requirements, either spectrum allocation can be considered according to technology or the etiquettes/ specifications can be defined for the delicensed spectrum band. What method of allocation of spectrum for digital CTS applications should be adopted?

Answer: A defined etiquette based CTS is a much better option, in fact the only practical option. Some of the etiquette parameters have already been defined by WPC in its Note 57 to the NFAP-2011. Other etiquette parameters could be added with the objective of delicensing the band.