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Ms. Vandana Sethi  
Advisor (Admn & IR)  
TRAI  
New Delhi

## TRAI Consultation Paper on Digital Transformation through 5G Ecosystem

Dear Ma'am,

"We appreciate TRAI's initiative in addressing the challenges and opportunities outlined in the consultation paper on Digital Transformation through 5G Ecosystem. Ericsson welcomes the opportunity to contribute to this crucial aspect of technological advancement by submitting our response. We trust that our feedback will be valuable in formulating effective policies and frameworks for a successful digital transformation through the 5G Ecosystem."

**Q. Is there a need for additional measures to further strengthen the cross-sector collaboration for development and adoption of 5G use cases in India? If answer is yes, please submit your suggestions with reasons and justifications. Please also provide the best practices and lessons learnt from other countries and India to support your comments.**

**A. Ericsson:** definitely, additional measures are crucial to fortify cross-sector collaboration and accelerate the development and adoption of 5G use cases in India. While initiatives are underway, a more robust ecosystem is needed to unlock the transformative potential of this technology.

Reasons for Strengthening Collaboration:

- **Fragmented landscape:** Currently, 5G efforts are scattered across various government agencies, industry players, and research institutions. This siloed approach hinders knowledge sharing, resource pooling, and coordinated action.
- **Limited pilot projects:** While initial pilots showcase promise, their scope remains narrow. Scaling up these successes requires broader participation and investment from various stakeholders.
- **Skill gap:** India faces a dearth of professionals equipped with the necessary expertise to design, implement, and manage complex 5G use cases. Upskilling and reskilling initiatives need to be fast-tracked.

Suggested Measures:

1. **Establish a dedicated cross-sectoral body:** A central agency, encompassing representatives from government, industry, academia, and civil society, could foster collaboration, define priorities, and allocate resources efficiently.
2. **Develop a national 5G roadmap:** This roadmap should outline key use cases across sectors, identify infrastructure gaps, and set clear timelines for development and adoption.



3. Create standardized frameworks and APIs: Establishing common guidelines and application programming interfaces will ensure interoperability of solutions and facilitate their adaptation across different industries.
4. Promote joint pilot projects: Encourage and incentivize collaboration between diverse stakeholders to test and refine 5G solutions for real-world challenges. This fosters knowledge exchange and builds confidence for wider adoption.
5. Invest in skill development: Upskilling programs tailored to 5G use cases should be offered to professionals across sectors, including engineers, entrepreneurs, and policymakers.
6. Leverage international best practices: Learn from the successes and challenges of countries like South Korea and Germany in their 5G journeys. Adapt their models to suit the Indian context.

#### Best Practices and Lessons Learnt:

- South Korea: Their focus on early spectrum allocation, public-private partnerships, and open innovation ecosystems facilitated rapid 5G deployment and diverse use cases.
- India: Early pilots in areas like smart cities and healthcare have shown promise. The focus should be on scaling these up and fostering horizontal collaboration across sectors.

Q. Do you anticipate any barriers in development of ecosystem for 5G use cases, which need to be addressed? If yes, please identify those barriers and suggest the possible policy and regulatory interventions including incentives to overcome such barriers. Please also provide the details of the measures taken by other countries to remove such barriers.

A. Ericsson: Despite the immense potential of 5G, several roadblocks hinder the development of a robust ecosystem for its use cases in India. Addressing these barriers through targeted policy interventions and incentives is crucial for unlocking the technology's transformative power.

#### Key Barriers:

1. Infrastructure limitations: 5G requires widespread fiber optic backhaul (more specific to mmWave / small cell) and dense cell site deployment, which are currently lacking in many parts of India. This limited infrastructure creates bottlenecks for seamless connectivity and wider coverage.
2. Spectrum availability and affordability: The high cost of acquiring 5G spectrum and complex licensing procedures discourage telecom operators from investing heavily in network upgrades. This scarcity of affordable spectrum hinders wider 5G adoption.
3. Lack of standardization and interoperability: The absence of standardized frameworks and application programming interfaces (APIs) creates challenges for developers. Adapting solutions to diverse infrastructure and industry needs becomes complex and time-consuming.
4. Skill gap: India faces a significant shortage of professionals with the expertise to design, implement, and manage complex 5G use cases. This talent gap impedes innovation and efficient utilization of the technology.
5. Regulatory hurdles: Fragmented regulatory frameworks across different sectors and unclear policies regarding data privacy and security create uncertainty for businesses, hindering investment in 5G-based solutions.



### Policy and Regulatory Interventions:

1. Infrastructure push: The government can incentivize fiber optic rollout and cell site infrastructure development through subsidies, tax breaks, and streamlined permitting processes. Public-private partnerships can further accelerate infrastructure creation.
2. Spectrum reforms: Simplifying spectrum licensing procedures, lowering costs, and exploring alternative allocation mechanisms can make 5G spectrum more accessible and affordable for operators.
3. Standardization initiatives: Establishing a central body to develop and enforce standardized frameworks and APIs will foster interoperability and simplify development efforts. This can be achieved through industry collaboration and government support.
4. Skill development programs: Investing in targeted skill development programs focused on 5G technologies, including fellowships, training courses, and industry certifications, can bridge the talent gap and equip a workforce for the future.
5. Regulatory clarity: Streamlining regulations across sectors, establishing clear data privacy and security frameworks, and addressing concerns surrounding liability will attract businesses and encourage investment in 5G-based solutions.

### Lessons from other countries:

- South Korea: Their focus on early spectrum allocation, government-backed infrastructure projects, and open innovation ecosystems facilitated rapid 5G deployment and diverse use cases.
- Singapore: Their emphasis on collaboration, talent development, and regulatory sandboxes to test innovative solutions fostered a thriving 5G ecosystem.

### Incentives:

- Financial subsidies: Grants, tax breaks, and low-interest loans can incentivize private players to invest in 5G infrastructure, research, and development.
- Innovation awards and prizes: Recognizing and rewarding successful 5G use cases can encourage further innovation and attract entrepreneurs.
- Regulatory sandboxes: Creating designated zones with relaxed regulations allows businesses to experiment with new 5G solutions and gather valuable data before wider deployment.

Q. What are the policy, regulatory and other challenges faced by MSMEs in India in adoption of Industry 4.0. Kindly suggest measures to address these challenges. Provide detailed justification with reasons along with the best practices in other countries.

#### 1.1 Ericsson: Challenges Faced by MSMEs in Adopting Industry 4.0 in India

India's Micro, Small, and Medium Enterprises (MSMEs) are the backbone of the economy, contributing significantly to GDP, employment, and exports. However, their transition towards Industry 4.0, characterized by technologies like AI, IoT, and automation, faces several policy, regulatory, and other hurdles:



#### Policy Challenges:

- Limited access to finance: MSMEs often struggle to secure adequate funding for capital-intensive Industry 4.0 upgrades. High-interest rates and cumbersome loan processes further hinder their ability to invest.
- Lack of awareness and knowledge: Many MSMEs lack awareness about Industry 4.0 technologies and their potential benefits. Limited understanding of implementation complexities and return on investment deters them from adopting these solutions.
- Skill gap: Implementing Industry 4.0 requires a skilled workforce to operate and maintain advanced machinery and systems. The current skillsets in many MSMEs are not aligned with these demands.
- Inadequate infrastructure: India's digital infrastructure, particularly in rural areas, lags behind, with limited access to reliable broadband and cloud services crucial for Industry 4.0 applications.
- Fragmented policy landscape: Inconsistent and overlapping policies across different government agencies create confusion and hinder streamlined implementation of Industry 4.0 initiatives, coordination between various ministries, Industry verticals, CSPs for different use cases.

#### Regulatory Challenges:

- Data privacy and security concerns: MSMEs grapple with complex data privacy regulations and lack the resources to implement robust cybersecurity measures, hindering their ability to leverage data-driven technologies like AI and analytics.
- Evolving regulatory environment: The rapid pace of technological advancements makes it challenging for MSMEs to keep up with changing regulations, leading to compliance issues and uncertainty.

#### Other Challenges:

- Resistance to change: Traditional mindsets and fear of disruption can make MSMEs hesitant to embrace new technologies and adapt their business models.
- Lack of economies of scale: Many MSMEs operate in silos, hindering their ability to negotiate better deals with technology vendors and access resources like advanced training at affordable costs.

#### Measures to Address the Challenges:

- Subsidies and tax breaks: Providing financial incentives for MSMEs to invest in Industry 4.0 technologies and infrastructure can bridge the funding gap and encourage adoption.
- Awareness and capacity building programs: Government and industry bodies can organize workshops, training programs, and knowledge-sharing platforms to educate MSMEs about Industry 4.0 benefits and implementation strategies.
- Skill development initiatives: Public-private partnerships can establish vocational training programs focused on Industry 4.0 skills, including digital literacy, data analysis, and AI awareness, to equip the workforce for the future.
- Digital infrastructure development: Prioritizing rural broadband connectivity, cloud infrastructure expansion, and digital literacy campaigns can create a level playing field for MSMEs across regions.



- Streamlined regulatory framework: Consolidating policies, simplifying compliance procedures, and offering regulatory sandboxes for pilot testing of innovative solutions can reduce uncertainty and encourage experimentation.
- Data privacy and security support: Providing MSMEs with affordable data encryption tools, cybersecurity training, and clear data governance guidelines can address their concerns and enable secure data utilization.
- Collaborative platforms: Establishing industry clusters and facilitating knowledge exchange between MSMEs and larger corporations can foster innovation and economies of scale.

Global Best Practices:

- Germany: Their "Mittelstand 4.0" initiative provides financial assistance, training programs, and a collaborative platform for MSMEs to adopt Industry 4.0 solutions.
- South Korea: Their emphasis on open innovation, 5G infrastructure rollout, and regulatory sandboxes fosters a vibrant ecosystem for startups and MSMEs to experiment with Industry 4.0 solutions.

[Q. Please comment on any other related issue in promotion of the development, deployment and adoption of 5G use cases, 5G enabled IoT use cases and Metaverse use cases in India. Please support your answer with suitable examples and best practices in India and abroad in this regard.](#)

**Ericsson:** Beyond the barriers, additional considerations for Promoting 5G, 5G-enabled IoT, and Metaverse in India

Key challenges and solutions for developing and adopting 5G, 5G-enabled IoT, and Metaverse use cases in India, there are some additional, crucial aspects that deserve attention:

1. Building public trust and awareness:

- Concerns around data privacy and security: Proactive measures like data anonymization, clear user consent mechanisms, and robust cybersecurity frameworks are essential to address public anxieties and encourage responsible data usage.
- Misinformation and lack of understanding: Public awareness campaigns, community engagement programs, and demystifying complex technologies through relatable examples can build trust and excitement around these transformative advancements.

Example: India's Aarogya Setu app effectively leveraged technology for public health during the pandemic, promoting awareness and building trust through transparency and user control over data.

2. Fostering a culture of innovation and collaboration:

- Encouraging experimentation and risk-taking: Creating regulatory sandboxes, offering seed funding for innovative startups, and promoting hackathons can stimulate a culture of experimentation and collaboration across diverse stakeholders.
- Bridging the academia-industry gap: Industry-academia partnerships, joint research projects, and student internships can facilitate knowledge transfer, talent development, and practical problem-solving.

Example: South Korea's "K-Startup Grand Challenge" fosters innovation by providing startups with mentorship, funding, and access to testbeds, accelerating the development of 5G-based solutions.



### 3. Prioritizing inclusivity and accessibility:

- Addressing the digital divide: Rural connectivity initiatives, affordable access to devices, and digital literacy programs can ensure that everyone benefits from these technological advancements, preventing marginalization.
- Focus on underserved communities: Tailoring 5G-enabled solutions to address specific challenges in sectors like healthcare, education, and agriculture can empower rural communities and bridge the development gap.

Example: India's "Digital Village" initiative aims to bridge the digital divide by providing rural communities with access to technology, training, and e-governance services, empowering them to actively participate in the digital economy.

### 4. Embracing ethical considerations:

- Responsible AI development: Establishing ethical guidelines for data collection, algorithm development, and bias mitigation is crucial to ensure fair and responsible use of AI in 5G and Metaverse applications.
- Addressing potential job displacement: Proactive reskilling and upskilling programs, along with safety nets and social support systems, can help prepare the workforce for disruptions caused by automation and technological advancements.

Example: The European Union's "Ethics Guidelines for Trustworthy AI" provides a framework for developing and deploying AI in a responsible and human-centric manner, which could be adapted to the Indian context.

By considering these additional factors alongside the previously discussed challenges and solutions, India can create a robust and inclusive ecosystem for developing, deploying, and adopting 5G, 5G-enabled IoT, and Metaverse use cases. This will not only drive economic growth but also empower its citizens and communities to thrive in the rapidly evolving digital landscape.

Regards

General Manager- Government & Industry Relations

Ericsson India Pvt Ltd.

Mail id: [sanjay.kumar.tanwar@ericsson.com](mailto:sanjay.kumar.tanwar@ericsson.com)