Information Note to the Press



#### TELECOM REGULATORY AUTHORITY OF INDIA



New Delhi, 25<sup>th</sup> October, 2013 (www.trai.gov.in)

#### Highlights on Telecom Subscription Data as on 31st August, 2013

| Particulars Particulars                           | Wireless | Wireline | <b>Total</b> Wireless+Wireline |
|---|----------|----------|--------------------------------|
| Total Subscribers (Millions)                      | 876.72   | 29.46    | 906.18                         |
| Total Net Monthly Addition (Millions)             | 1.84     | -0.12    | 1.72                           |
| Monthly Growth (%)                                | 0.21%    | -0.41%   | 0.19%                          |
| Urban Subscribers (Millions)                      | 525.84   | 23.07    | 548.90                         |
| Urban Subscribers Net Monthly Addition (Millions) | 0.05     | -0.07    | -0.02                          |
| Monthly Growth (%)                                | 0.01%    | -0.30%   | -0.003%                        |
| Rural Subscribers (Millions)                      | 350.88   | 6.39     | 357.27                         |
| Rural Subscribers Net Monthly Addition (Millions) | 1.79     | -0.05    | 1.74                           |
| Monthly Growth (%)                                | 0.51%    | -0.81%   | 0.49%                          |
| Overall Teledensity*                              | 71.21    | 2.39     | 73.60                          |
| Urban Teledensity*                                | 139.65   | 6.13     | 145.78                         |
| Rural Teledensity*                                | 41.05    | 0.75     | 41.80                          |
| Share of Urban Subscribers                        | 59.98%   | 78.31%   | 60.57%                         |
| Share of Rural Subscribers                        | 40.02%   | 21.69%   | 39.43%                         |

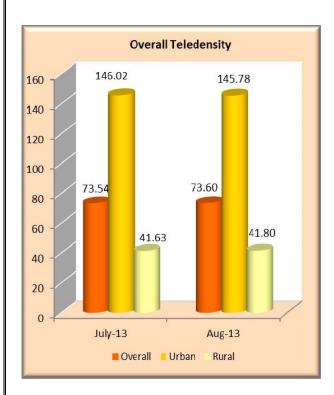
- ❖ Mobile Number Portability requests increased from 97.82 million subscribers at the end of July 2013 to 100.20 million at the end of August 2013. In the month of August 2013 alone 2.37 million requests have been made for MNP.
- ❖ Active wireless subscribers on the date of Peak VLR in August, 2013 are 735.88 million, 83.94% of the total subscribers.
- ❖ Broadband subscription reached 15.28 million in August 2013 from 15.24 million in July 2013.

<sup>\*</sup> Based on the population projections from Census data published by the Office of Registrar General & Census Commissioner of India.

## I. Total Telephone Subscribers

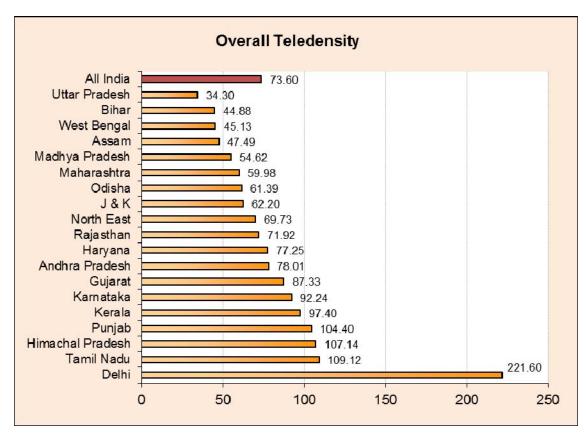
The number telephone of subscribers in India increased from 904.46 million at the end of July, 2013 to 906.18 million at the end of August 2013, thereby showing a monthly growth rate of 0.19%. The share of urban subscribers has declined from 60.69% to 60.57% whereas share of rural subscribers has increased from 39.31% to 39.43% in the month of August 2013. With this, the overall Teledensity in India increased from 73.54 at the end of July, 2013 to 73.60 at the end of August, 2013.





Subscription in the urban areas slightly declined from 548.92 million in July, 2013 to 548.90 million at the end August, 2013. of Subscription in rural areas increased from 355.54 million to 357.27 million during the same period. The monthly growth rate of urban and rural subscription is -0.003% and 0.49% respectively. The overall urban Teledensity has decreased from 146.02 to 145.78 whereas Rural Teledensity increased from 41.63 to 41.80.

## **Overall Teledensity (Circle Wise)**

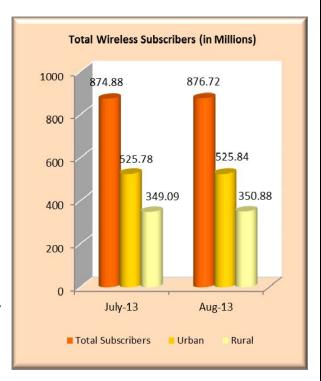


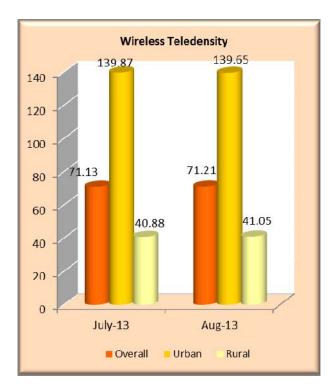
#### Notes:

- 1. Population data/Projections are available state wise only.
- 2. Teledensity figures are derived from the subscriber data provided by the operators and the population projections published by the Office of the Registrar General & Census Commissioner, India.
- 3. Delhi Service area, apart from the State of Delhi, includes wireless subscribers of the areas served by the local exchanges of Ghaziabad & Noida (in UP) and Gurgaon & Faridabad (in Haryana). West Bengal service area includes Kolkata, Maharashtra includes Mumbai and Tamil Nadu includes Chennai

## II. Wireless Segment (GSM, CDMA & FWP)

• Total wireless subscriber base increased from 874.88 million in July 2013 to 876.72 million at the end of August 2013, registering a monthly growth of 0.21%. The share of urban wireless subscribers has declined from 60.10% to 59.98% whereas share of rural wireless subscribers has increased from 39.90% to 40.02%. The overall wireless Teledensity in India has reached 71.21 from 71.13 of previous month.

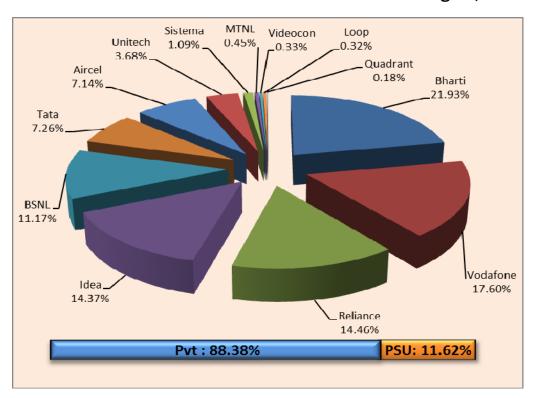




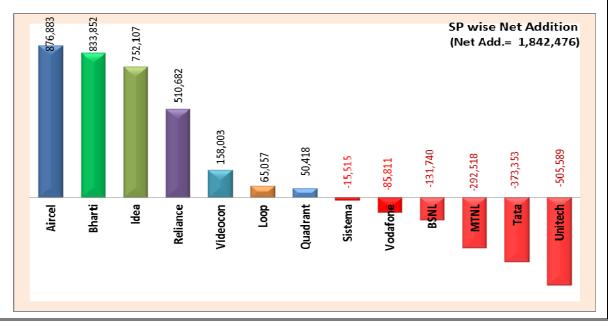
• Wireless subscription in urban areas increased from 525.78 million in July 2013 to 525.84 million at the end of August 2013. The wireless subscription in rural areas increased from 349.09 million to 350.88 million during the same The urban wireless period. Teledensity has decreased from 139.87 to 139.65 whereas rural Teledensity has increased 40.88 to 41.05. Detailed statistics is available at Annexure I.

• Private operators hold 88.38% of the wireless market share (based on subscriber base) where as BSNL and MTNL, the two PSU operators hold only 11.62% market share. The graphical presentations of market shares and shares in net additions of all the service providers during the month of August, 2013 are given below:

#### A. Service Provider wise Market Share as on 31st August, 2013.



#### B. Service Provider wise net subscriber addition during August 2013

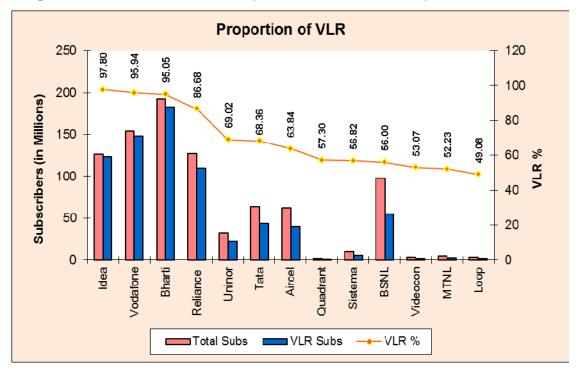


## III. VLR Data

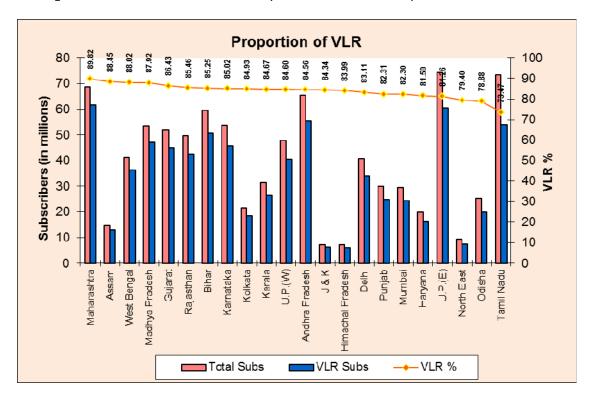
Out of the total 876.72 million wireless subscribers, 735.88 million were active on the date of Peak VLR for the month of August 2013. The proportion of VLR subscribers is approximately 83.94% of the total wireless subscriber base reported by the service providers.

Service Provider wise, Idea leads the tally with 97.80% followed by Vodafone(95.94%) and Bharti (95.05%). Circle-wise, Maharashtra has the highest proportion of VLR subscribers with 89.82% followed by Assam(88.45%) and West Bengal(88.02%). TN (incl. Chennai) has the lowest proportion with 73.47%. The detailed statistics of proportionate VLR is at Annexure-II & methodology used for reporting subscriber base/active subscribers is at Annexure IV.

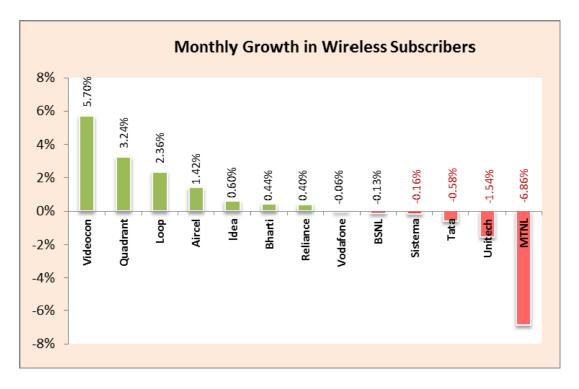
#### A. Proportion of VLR subscribers (Service Provider wise)



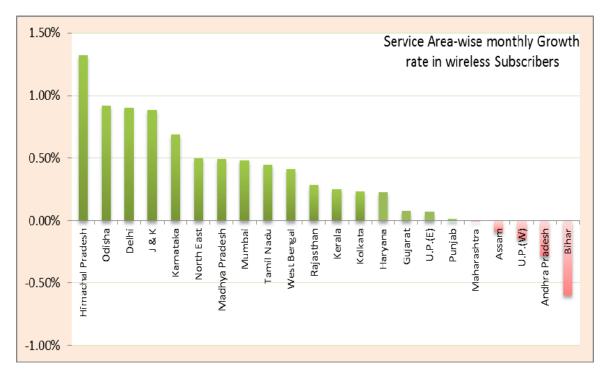
#### C. Proportion of VLR subscribers (Service Area wise)



## D. Service Provider wise monthly growth in total wireless subscribers







## IV. Mobile Number Portability

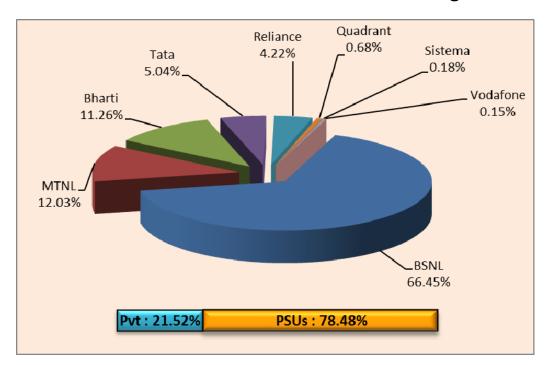
As per the data reported by the service providers, by the end of August 2013 about 100.20 million subscribers have submitted their requests to different service providers for porting their mobile number. In MNP Zone-I (Northern & Western India) maximum number of requests have been received in Rajasthan (about 9.85 million) followed by Gujarat (about 8.67 million) whereas in MNP Zone-II (Southern & Eastern) maximum number of requests have been received in Karnataka (about 11.65 million) followed by Andhra Pradesh Service area (about 9.08 million). In the month of August 2013, total number of subscribers who have submitted their request for MNP is 2.37 million. The status of MNP requests in various service areas is given below:

| Service Area Wise MNP Status at the end of August2013 |                                  |                |                                  |  |  |  |  |  |  |  |
|---|----------------------------------|----------------|----------------------------------|--|--|--|--|--|--|--|
| Zone -  | 1                                | Zone - 2       |                                  |  |  |  |  |  |  |  |
| Service Area  | Number of<br>Porting<br>Requests | Service Area   | Number of<br>Porting<br>Requests |  |  |  |  |  |  |  |
| Delhi   | 3545211                          | Andhra Pradesh | 9084451                          |  |  |  |  |  |  |  |
| Gujarat   | 8671557                          | Assam          | 376621                           |  |  |  |  |  |  |  |
| Himachal Pradesh                                      | 359632                           | Bihar          | 2235097                          |  |  |  |  |  |  |  |
| Haryana   | 3691591                          | Karnataka      | 11645797                         |  |  |  |  |  |  |  |
| Jammu & Kashmir                                       | 17717                            | Kerala         | 4038344                          |  |  |  |  |  |  |  |
| Maharashtra   | 8133402                          | Kolkata        | 2202315                          |  |  |  |  |  |  |  |
| Mumbai  | 3900999                          | Madhya Pradesh | 5761924                          |  |  |  |  |  |  |  |
| Punjab  | 3361790                          | North East     | 173115                           |  |  |  |  |  |  |  |
| Rajasthan   | 9856116                          | Orissa         | 2141841                          |  |  |  |  |  |  |  |
| Uttar Pradesh - East                                  | 5806471                          | Tamil Nadu     | 5908762                          |  |  |  |  |  |  |  |
| Uttar Pradesh - West                                  | 5665677                          | West Bengal    | 3617610                          |  |  |  |  |  |  |  |
| Total   | 53,010,163                       | Total          | 47,185,877                       |  |  |  |  |  |  |  |
| Total(Zone-1 + Zone-2)                                |                                  |                | 100,196,040                      |  |  |  |  |  |  |  |
| Net Addition<br>(in August 2013)                      |                                  |                | 2,372,243                        |  |  |  |  |  |  |  |

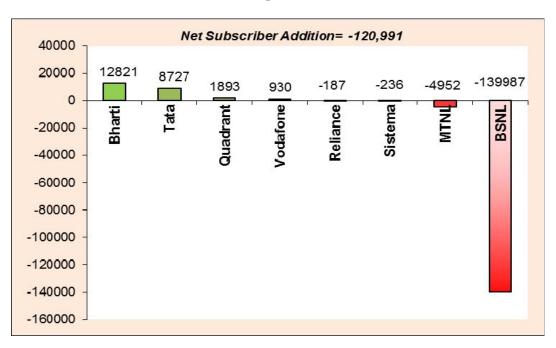
## **V.Wireline Segment**

Wireline subscriber base declined from 29.58 million at the end of July 2013 to 29.46 Million at the end of August 2013. Net reduction in wireline subscriber base was 0.12 million at the rate of 0.41%. The share of urban subscribers has increased from 78.22% to 78.31% whereas share of rural subscribers has decreased from 21.78% to 21.69%. The overall wireline Teledensity has decreased from 2.40 in July 2013 to 2.39 in August 2013, with urban and rural Teledensity being 6.13 and 0.75 respectively. BSNL and MTNL, the two PSU operators hold 78.48% of the Wireline market share. Detailed statistics are at Annexure-III. The graphical presentation of market share of all service providers as on 31st August 2013 is given below:

## A. Service Provider wise Market Share as on 31st August 2013



# F. Wireline Service Provider wise Net addition/decline during August 2013



## VI. Category wise Growth

• As can be seen from the following tables, the Circles in Category-B show the highest net addition and Metro Cities show the highest rate of monthly growth in subscriber base in wireless segment. In wireline segment, Metro Cities show the highest net addition and highest rate of monthly growth in subscriber base from July 2013 to August 2013.

### Category wise Net Additions and subscriber base

| Category  | Net Addition<br>month of A |           | Subscriber Base as on 31st<br>August, 2013 |             |  |  |  |  |
|-----------|----------------------------|-----------|--|-------------|--|--|--|--|
|           | Wireline                   | Wireless  | Wireline                                   | Wireless    |  |  |  |  |
| Circle A  | -68785                     | 543091    | 11671540                                   | 313264145   |  |  |  |  |
| Circle B  | -68411                     | 680761    | 9055671                                    | 348155946   |  |  |  |  |
| Circle C  | -33972                     | 61954     | 1543237                                    | 123277550   |  |  |  |  |
| Metro     | 50177                      | 556670    | 7186241                                    | 92022822    |  |  |  |  |
| All India | -120,991                   | 1,842,476 | 29,456,689                                 | 876,720,463 |  |  |  |  |

#### Category-wise Growth Rate in Access Service

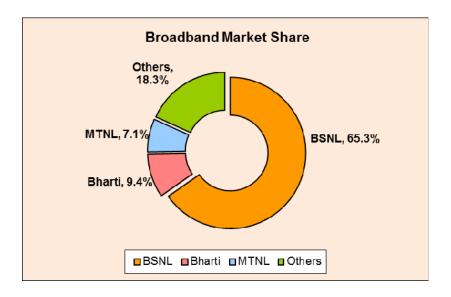
| Category  |          | te of Growth<br>August-2013) | Yearly rate of growth<br>(August-2012 to August-2013 |          |  |  |  |  |
|-----------|----------|------------------------------|--|----------|--|--|--|--|
|           | Wireline | Wireless                     | Wireline   | Wireless |  |  |  |  |
| Circle A  | -0.59%   | 0.17%                        | -5.17%   | -2.89%   |  |  |  |  |
| Circle B  | -0.75%   | 0.20%                        | -8.60%   | -3.30%   |  |  |  |  |
| Circle C  | -2.15%   | 0.05%                        | -19.22%  | -0.92%   |  |  |  |  |
| Metro     | 0.70%    | 0.61%                        | 1.48%  | -9.17%   |  |  |  |  |
| All India | -0.41%   | 0.21%                        | -5.61%   | -3.48%   |  |  |  |  |

 Metros indicate data for Delhi, Mumbai & Kolkata. Data for Chennai service area has been included in Circle A, as part of TN

## VII. Broadband (≥ 256 Kbps download)

Total Broadband subscriber base has increased from 15.24 million at the end of July 2013 to 15.28 million at the end of August 2013, there by showing a monthly growth of 0.26%. Yearly growth in broadband subscribers is 3.10% during the last one year (August 2012 to August 2013).

As on 31stAugust 2013, there are 162 Internet Service Providers (ISPs) which are providing broadband services in the country. Out of these, 113 ISPs have provided broadband subscription data for the month of August 2013, for the rest of the ISPs data from previous month has been retained. Top five ISPs in terms of market share (based on subscriber base) are: BSNL (9.98 million), Bharti Airtel (1.43 million), MTNL (1.08 million), Hathway (0.37 million) and You Broadband (0.33 million).



Contact details in case of any clarification:

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Authorised to issue:

(Manish Sinha) Advisor (F&EA)

Note: Information in this Press Release is based on the data provided by the Service Providers.

|                            | Wireless Subscriber Base |           |              |           |           |           |          |          |             |           |          |          | Annexure-I   |          |  |
|----------------------------|--------------------------|-----------|--------------|-----------|-----------|-----------|----------|----------|-------------|-----------|----------|----------|--------------|----------|--|
|                            |                          |           |              |           |           | Page 1    |          |          |             |           |          |          | Alliozait .  |          |  |
|                            |                          |           | <del>-</del> |           |           |           | Gro      | oup      | <del></del> |           |          |          | <del>-</del> |          |  |
| Circle                     | Bh:                      | arti      | Relia        | ance      | Vodafone  |           |          | ata      | lde         | ea Air    |          | cel      | BSI          | BSNL     |  |
| Oii Oic                    | Jul-13                   | Aug-13    | Jul-13       | Aug-13    | Jul-13    | Aug-13    | Jul-13   | Aug-13   | Jul-13      | Aug-13    | Jul-13   | Aug-13   | Jul-13       | Aug-13   |  |
| Andhra Pradesh             | 18687740                 | 18797233  | 7025757      | 7068318   | 5867705   | 5827512   | 6437001  | 6414090  | 11777299    | 11841114  | 1850546  | 1852215  | 9462258      | 9430748  |  |
| Assam                      | 4124458                  | 4164664   | 2872553      | 2797143   | 2527239   | 2516712   | 0        | 0        | 454738      | 467449    | 3573058  | 3591253  | 1229270      | 1231184  |  |
| Bihar                      | 20336313                 | 20455070  | 10099084     | 10146902  | 6824224   | 6714586   | 3435574  | 3354692  | 6219068     | 6134431   | 4617713  | 4549294  | 3796206      | 3761012  |  |
| Delhi                      | 9549320                  | 9623075   | 7799146      | 7921525   | 8664884   | 8771148   | 2980671  | 2914262  | 5041529     | 5120410   | 3014411  | 3103217  | 0            | 0        |  |
| Gujarat                    | 7075725                  | 7095581   | 7073836      | 7080826   | 16345517  | 16375267  | 2637561  | 2621251  | 8516787     | 8598851   | 35773    | 35773    | 4312193      | 4321379  |  |
| Haryana                    | 2305722                  | 2303020   | 2338330      | 2387316   | 4691657   | 4650402   | 2639250  | 2638911  | 3832223     | 3824312   | 11092    | 11092    | 3084036      | 3079563  |  |
| Himachal Pradesh           | 2050762                  | 2069485   | 1608641      | 1652661   | 528579    | 536436    | 160906   | 157200   | 498508      | 504266    | 698467   | 722024   | 1539261      | 1536780  |  |
| J&K                        | 2491371                  | 2507424   | 661439       | 666666    | 670063    | 680464    | 0        | 0        | 254455      | 256201    | 1963263  | 1986854  | 1217294      | 1224337  |  |
| Karnataka                  | 16409745                 | 16466244  | 6845496      | 6987802   | 6852639   | 6880688   | 5832710  | 5823244  | 6445680     | 6512018   | 2010834  | 2099914  | 7090179      | 7102915  |  |
| Kerala                     | 3518732                  | 3569101   | 3008788      | 2900724   | 6401696   | 6415524   | 1665553  | 1648756  | 8221116     | 8334452   | 29883    | 4883     | 7945530      | 7998847  |  |
| Kolkata                    | 3710519                  | 3725121   | 4310860      | 4278873   | 4360645   | 4312924   | 2838353  | 2855690  | 1334702     | 1298540   | 1971990  | 2116772  | 2294715      | 2288471  |  |
| Madhya Pradesh             | 10128619                 | 10136325  | 13054540     | 13088860  | 4121100   | 4117294   | 3917536  | 3912494  | 15997140    | 16159265  | 22694    | 22694    | 5100868      | 5133044  |  |
| Maharashtra                | 10099108                 | 10155054  | 8073865      | 7659647   | 13740103  | 13914757  | 6098157  | 6093537  | 16899373    | 17141507  | 1287960  | 1290048  | 6514971      | 6568821  |  |
| Mumbai                     | 3942595                  | 4027129   | 6036761      | 6071016   | 6668176   | 6751349   | 3473845  | 3446534  | 3150972     | 3188846   | 1661974  | 1773285  | 0            | 0        |  |
| North East                 | 2812278                  | 2830364   | 972151       | 1000492   | 1049370   | 1027965   | 0        | 0        | 323097      | 327257    | 2324182  | 2331198  | 1786335      | 1795962  |  |
| Orissa                     | 7194822                  | 7231677   | 4096834      | 4308917   | 3134027   | 3136595   | 2035310  | 2032295  | 1051642     | 1044097   | 2920684  | 2909434  | 4529455      | 4529093  |  |
| Punjab                     | 7040358                  | 7039163   | 3289915      | 3246738   | 4469107   | 4469841   | 2452632  | 2462960  | 5842055     | 5817321   | 955204   | 977788   | 4464036      | 4454105  |  |
| Rajasthan                  | 14706557                 | 14780667  | 5947122      | 6008917   | 9194199   | 9151718   | 2557082  | 2482357  | 5593907     | 5609610   | 3488364  | 3615541  | 5943014      | 5886318  |  |
| Tamil Nadu (incl. Chennai) | 13747265                 | 13816251  | 6704745      | 6728101   | 12521250  | 12599327  | 5229305  | 5247431  | 2392102     | 2437490   | 21677757 | 21809562 | 9623556      | 9610099  |  |
| U.P.(E)                    | 15468807                 | 15390519  | 10021158     | 10117706  | 14584301  | 14430259  | 4244771  | 4244775  | 7732106     | 7639518   | 4334816  | 4523639  | 10401924     | 10281368 |  |
| U.P.(W)                    | 6504354                  | 6498954   | 6896294      | 6938887   | 9422312   | 9257263   | 3765261  | 3732590  | 10903107    | 11019416  | 109150   | 109150   | 4743418      | 4726569  |  |
| West Bengal                | 9483844                  | 9540745   | 7507486      | 7697446   | 11784381  | 11799332  | 1662380  | 1607436  | 2786600     | 2743942   | 3165682  | 3166750  | 2985968      | 2972132  |  |
| Total                      | 191389014                | 192222866 | 126244801    | 126755483 | 154423174 | 154337363 | 64063858 | 63690505 | 125268206   | 126020313 | 61725497 | 62602380 | 98064487     | 97932747 |  |
| Net Addition               |                          | 833852    |              | 510682    |           | -85811    |          | -373353  |             | 752107    |          | 876883   | <u> </u>     | -131740  |  |

|                            |              |         |          |          | Wireles | s Subscrib  | er Base |         |         |         |          |         | Anne      | xure-l    |          |
|----------------------------|--------------|---------|----------|----------|---------|-------------|---------|---------|---------|---------|----------|---------|-----------|-----------|----------|
|                            |              |         |          |          |         | Page 2 of 2 |         |         |         |         |          |         |           |           |          |
|                            |              |         |          |          |         | Gro         | oup     |         |         |         |          |         |           |           |          |
| Circle                     | MTNL Unitech |         |          | Sist     | ema     | Lo          | ор      | Vide    | ocon    | Quadran | t (HFCL) | То      |           |           |          |
|                            | Jul-13       | Aug-13  | Jul-13   | Aug-13   | Jul-13  | Aug-13      | Jul-13  | Aug-13  | Jul-13  | Aug-13  | Jul-13   | Aug-13  | Jul-13    | Aug-13    | Net Add. |
| Andhra Pradesh             | 0            | 0       | 4474391  | 4163455  | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 65582697  | 65394685  | -188012  |
| Assam                      | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 14781316  | 14768405  | -12911   |
| Bihar                      | 0            | 0       | 4532902  | 4387014  | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 59861084  | 59503001  | -358083  |
| Delhi                      | 2602201      | 2558159 | 0        | 0        | 866151  | 871408      | 0       | 0       | 0       | 0       | 0        | 0       | 40518313  | 40883204  | 364891   |
| Gujarat                    | 0            | 0       | 5050387  | 4892999  | 184304  | 179605      | 0       | 0       | 830170  | 902144  | 0        | 0       | 52062253  | 52103676  | 41423    |
| Haryana                    | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 971242  | 1024499 | 0        | 0       | 19873552  | 19919115  | 45563    |
| Himachal Pradesh           | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 7085124   | 7178852   | 93728    |
| J&K                        | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 7257885   | 7321946   | 64061    |
| Karnataka                  | 0            | 0       | 0        | 0        | 1950734 | 1931565     | 0       | 0       | 0       | 0       | 0        | 0       | 53438017  | 53804390  | 366373   |
| Kerala                     | 0            | 0       | 0        | 0        | 439481  | 436656      | 0       | 0       | 0       | 0       | 0        | 0       | 31230779  | 31308943  | 78164    |
| Kolkata                    | 0            | 0       | 0        | 0        | 767675  | 764430      | 0       | 0       | 0       | 0       | 0        | 0       | 21589459  | 21640821  | 51362    |
| Madhya Pradesh             | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 970368  | 1003140 | 0        | 0       | 53312865  | 53573116  | 260251   |
| Maharashtra                | 0            | 0       | 5888346  | 5778334  | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 68601883  | 68601705  | -178     |
| Mumbai                     | 1663696      | 1415220 | 0        | 0        | 0       | 0           | 2760361 | 2825418 | 0       | 0       | 0        | 0       | 29358380  | 29498797  | 140417   |
| North East                 | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 9267413   | 9313238   | 45825    |
| Orissa                     | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 24962774  | 25192108  | 229334   |
| Punjab                     | 0            | 0       | 0        | 0        | 0       | 0           | 0       | 0       | 0       | 0       | 1556594  | 1607012 | 30069901  | 30074928  | 5027     |
| Rajasthan                  | 0            | 0       | 0        | 0        | 2117341 | 2152924     | 0       | 0       | 0       | 0       | 0        | 0       | 49547586  | 49688052  | 140466   |
| Tamil Nadu (incl. Chennai) | 0            | 0       | 0        | 0        | 1140224 | 1111428     | 0       | 0       | 0       | 0       | 0        | 0       | 73036204  | 73359689  | 323485   |
| U.P.(E)                    | 0            | 0       | 7554439  | 7768776  | 0       | 0           | 0       | 0       | 0       | 0       | 0        | 0       | 74342322  | 74396560  | 54238    |
| U.P.(W)                    | 0            | 0       | 5258838  | 5263136  | 347253  | 332071      | 0       | 0       | 0       | 0       | 0        | 0       | 47949987  | 47878036  | -71951   |
| West Bengal                | 0            | 0       | 0        | 0        | 1771852 | 1789413     | 0       | 0       | 0       | 0       | 0        | 0       | 41148193  | 41317196  | 169003   |
| Total                      | 4265897      | 3973379 | 32759303 | 32253714 | 9585015 | 9569500     | 2760361 | 2825418 | 2771780 | 2929783 | 1556594  | 1607012 | 874877987 | 876720463 | 1842476  |
| Net Addition               |              | -292518 |          | -505589  |         | -15515      |         | 65057   |         | 158003  |          | 50418   |           | 1842476   |          |

|                               |        | Proportion | of VLR o | n the dat          | te of Peak | VLR in | the mont | th of Aug, | 2013 (% | ) Anne | xure-II |          |          |       |
|-------------------------------|--------|------------|----------|--------------------|------------|--------|----------|------------|---------|--------|---------|----------|----------|-------|
| Circle                        | Aircel | Bharti     | BSNL     | Quadrant<br>(HFCL) | ldea       | Loop   | MTNL     | Reliance   | Sistema | Tata   | Unitech | Videocon | Vodafone | Total |
| Andhra Pradesh                | 53.28  | 96.54      | 66.10    |                    | 97.16      |        |          | 81.88      |         | 72.77  | 63.15   |          | 91.67    | 84.5  |
| Assam                         | 86.08  | 98.27      | 70.92    |                    | 87.65      |        |          | 78.60      |         |        |         |          | 95.24    | 88.4  |
| Bihar                         | 64.38  | 95.71      | 51.52    |                    | 98.97      |        |          | 84.75      |         | 57.40  | 72.82   |          | 96.68    | 85.2  |
| Delhi                         | 63.94  | 78.05      |          |                    | 98.19      |        | 47.64    | 93.53      | 47.12   | 66.45  |         |          | 96.67    | 83.1  |
| Gujarat                       | 63.27  | 95.04      | 62.31    |                    | 97.24      |        |          | 90.73      | 42.23   | 66.01  | 65.23   | 50.05    | 93.66    | 86.4  |
| Haryana                       | 9.55   | 97.20      | 51.82    |                    | 95.44      |        |          | 86.35      |         | 63.84  |         | 54.84    | 95.51    | 81.5  |
| Himachal Pradesh              | 55.21  | 96.27      | 73.38    |                    | 106.73     |        |          | 80.29      |         | 58.84  |         |          | 103.12   | 83.9  |
| J&K                           | 84.84  | 96.41      | 69.76    |                    | 86.98      |        |          | 58.24      |         |        |         |          | 89.27    | 84.3  |
| Karnataka                     | 56.70  | 98.97      | 56.33    |                    | 96.44      |        |          | 84.75      | 59.05   | 78.01  |         |          | 92.61    | 85.0  |
| Kerala                        | 60.11  | 98.24      | 65.12    |                    | 98.14      |        |          | 75.71      | 54.50   | 76.80  |         |          | 92.16    | 84.6  |
| Kolkata                       | 86.56  | 96.55      | 33.91    |                    | 94.95      |        |          | 95.06      | 57.05   | 79.96  |         |          | 96.36    | 84.9  |
| Madhya Pradesh                | 12.30  | 95.95      | 54.49    |                    | 103.19     |        |          | 82.79      |         | 71.32  |         | 53.97    | 90.61    | 87.9  |
| Maharashtra                   | 52.28  | 97.96      | 71.72    |                    | 99.19      |        |          | 94.44      |         | 76.50  | 65.60   |          | 97.71    | 89.8  |
| Mumbai                        | 56.74  | 96.19      |          |                    | 89.46      | 49.08  | 60.54    | 94.26      |         | 69.15  |         |          | 91.77    | 82.3  |
| North East                    | 74.10  | 97.80      | 52.76    |                    | 81.94      |        |          | 75.52      |         |        |         |          | 90.28    | 79.4  |
| Orissa                        | 63.42  | 96.46      | 59.26    |                    | 81.93      |        |          | 75.60      |         | 72.67  |         |          | 88.54    | 78.8  |
| Punjab                        | 44.75  | 96.34      | 53.93    | 57.30              | 94.71      |        |          | 90.50      |         | 63.62  |         |          | 93.90    | 82.3  |
| Rajasthan                     | 72.40  | 93.63      | 46.80    |                    | 101.76     |        |          | 95.45      | 52.21   | 66.64  |         |          | 98.69    | 85.4  |
| Tamil Nadu (incl.<br>Chennai) | 57.02  | 94.47      | 48.40    | _                  | 82.00      | _      |          | 86.18      | 56.93   | 62.78  |         |          | 95.50    | 73.4  |
| U.P. (E)                      | 66.50  | 95.09      | 44.02    |                    | 98.95      |        |          | 81.82      |         | 57.96  | 70.45   |          | 100.58   | 81.2  |
| U.P. (W)                      | 31.92  | 89.84      | 49.40    |                    | 97.81      |        |          | 85.40      | 42.64   | 58.93  | 75.66   |          | 100.15   | 84.6  |
| West Bengal                   | 64.73  | 95.97      | 58.39    |                    | 93.46      |        |          | 90.96      | 69.19   | 57.17  |         |          | 99.19    | 88.0  |
| Total                         | 63.84  | 95.05      | 56.00    | 57.30              | 97.80      | 49.08  | 52.23    | 86.68      | 56.82   | 68.36  | 69.02   | 53.07    | 95.94    | 83.9  |

|                            |          |          |         |         |         |         | Wireline | Subscrib | er Base |         |        |        |        |                                       |        |        | Annexure- | ·III     |          |
|----------------------------|----------|----------|---------|---------|---------|---------|----------|----------|---------|---------|--------|--------|--------|---------------------------------------|--------|--------|-----------|----------|----------|
|                            |          |          |         |         |         |         |          | Gro      | un      |         |        |        |        |                                       |        |        |           |          |          |
| Circle                     | BS       | NL       | мт      | 'NL     | Bh      | arti    | Relia    | ance     | · r     |         |        |        |        | Sistema Vodafone                      |        |        | Total     |          |          |
| 0.10.0                     | Jul-13   | Aug-13   | Jul-13  | Aug-13  | Jul-13  | Aug-13  | Jul-13   | Aug-13   | Jul-13  | Aug-13  | Jul-13 | Aug-13 | Jul-13 | Aug-13                                | Jul-13 | Aug-13 | Jul-13    | Aug-13   | Net Add. |
| Andhra Pradesh             | 1780858  | 1769793  |         |         | 126674  | 124281  | 88906    | 88779    | 163471  | 164563  |        | g      |        | · · · · · · · · · · · · · · · · · · · | 5,700  | 5,910  | 2165609   | 2153326  | -12283   |
| Assam                      | 192105   | 191679   |         |         |         |         |          |          |         |         |        |        |        |                                       | 720    | 810    | 192825    | 192489   | -336     |
| Bihar                      | 374202   | 373606   |         |         |         |         | 5508     | 5532     | 10676   | 10758   |        |        |        |                                       | 210    | 240    | 390596    | 390136   | -460     |
| Delhi                      |          |          | 1599719 | 1597453 | 1091612 | 1129736 | 183471   | 183541   | 91940   | 91851   |        |        |        |                                       | 13,830 | 14,100 | 2980572   | 3016681  | 36109    |
| Gujarat                    | 1513277  | 1505155  |         |         | 55843   | 55630   | 97547    | 97150    | 71716   | 71943   |        |        |        |                                       | 570    | 540    | 1738953   | 1730418  | -8535    |
| Haryana                    | 479,607  | 475,479  |         |         | 24068   | 23054   | 5384     | 5395     | 25437   | 26425   |        |        |        |                                       | 0      | 0      | 534496    | 530353   | -4143    |
| Himachal Pradesh           | 260,477  | 258,081  |         |         |         |         | 4620     | 4654     | 2430    | 2406    |        |        |        |                                       |        |        | 267527    | 265141   | -2386    |
| J&K                        | 192,623  | 192,342  |         |         |         |         | 0        | 0        |         |         |        |        |        |                                       |        |        | 192623    | 192342   | -281     |
| Karnataka                  | 1635253  | 1625720  |         |         | 495707  | 490835  | 115039   | 115485   | 146902  | 148151  |        |        |        |                                       | 4,080  | 4,230  | 2396981   | 2384421  | -12560   |
| Kerala                     | 2897991  | 2886566  |         |         | 56296   | 48827   | 53334    | 53132    | 11605   | 11640   |        |        |        |                                       |        |        | 3019226   | 3000165  | -19061   |
| Kolkata                    | 896209   | 891182   |         |         | 94753   | 110876  | 81214    | 81291    | 36519   | 37175   |        |        |        |                                       | 1,380  | 1,290  | 1110075   | 1121814  | 11739    |
| Madhya Pradesh             | 829865   | 829339   |         |         | 243615  | 238473  | 26038    | 25807    | 16533   | 16862   |        |        |        |                                       | 120    | 150    | 1116171   | 1110631  | -5540    |
| Maharashtra                | 1969776  | 1956993  |         |         | 70863   | 68050   | 99833    | 99706    | 244832  | 246405  |        |        |        |                                       | 3,000  | 3,090  | 2388304   | 2374244  | -14060   |
| Mumbai                     |          |          | 1948627 | 1945941 | 334451  | 337224  | 232688   | 232950   | 522091  | 524011  |        |        |        |                                       | 7,560  | 7,620  | 3045417   | 3047746  | 2329     |
| North East                 | 168348   | 143493   |         |         |         |         |          |          |         |         |        |        |        |                                       |        |        | 168348    | 143493   | -24855   |
| Orissa                     | 354764   | 349014   |         |         |         |         | 3628     | 3645     | 6568    | 6617    |        |        |        |                                       | 330    | 360    | 365290    | 359636   | -5654    |
| Punjab                     | 947437   | 940831   |         |         | 106673  | 102436  | 24912    | 24814    | 16897   | 16792   | 198461 | 200354 |        |                                       | 300    | 300    | 1294680   | 1285527  | -9153    |
| Rajasthan                  | 863610   | 859306   |         |         | 39652   | 36187   | 24326    | 24299    | 7385    | 7760    |        |        | 53377  | 53141                                 | 390    | 480    | 988740    | 981173   | -7567    |
| Tamil Nadu (incl. Chennai) | 2337138  | 2324919  |         |         | 489572  | 480378  | 147242   | 147206   | 73556   | 73688   |        |        |        |                                       | 2970   | 2940   | 3050478   | 3029131  | -21347   |
| U.P.(E)                    | 886296   | 872179   |         |         | 50962   | 50931   | 40395    | 40438    | 13750   | 13970   |        |        |        |                                       | 450    | 480    | 991853    | 977998   | -13855   |
| U.P.(W)                    | 624982   | 623493   |         |         | 24481   | 21125   | 5890     | 5947     | 8436    | 8476    |        |        |        |                                       | 270    | 270    | 664059    | 659311   | -4748    |
| West Bengal                | 508998   | 504659   |         |         |         |         | 2110     | 2127     | 3749    | 3727    |        |        |        |                                       |        |        | 514857    | 510513   | -4344    |
| Total                      | 19713816 | 19573829 | 3548346 | 3543394 | 3305222 | 3318043 | 1242085  | 1241898  | 1474493 | 1483220 | 198461 | 200354 | 53377  | 53141                                 | 41880  | 42810  | 29577680  | 29456689 | -120991  |
| Net Addition               |          | -139987  |         | -4952   |         | 12821   |          | -187     |         | 8727    |        | 1893   |        | -236                                  |        | 930    |           | -120991  |          |

#### **VLR Subscribers in the Wireless Segment**

Home Location Register (HLR) is a central database that contains details of each mobile phone subscriber that is authorized to use the GSM core network. The HLRs store details of every SIM card issued by the mobile phone operator. Each SIM has a unique identifier called an International Mobile Subscriber Identity (IMSI), which is the primary key to each HLR record. The HLR data is stored for as long as a subscriber remains with the mobile phone operator. HLR also manages the mobility of subscribers by means of updating their position in administrative areas. It sends the subscriber data to a Visitor Location Register (VLR).

**Subscriber numbers** reported by the service providers is the difference between the numbers of IMSI registered in service provider's Home Location Register(HLR) and sum of other figures as given below:-

| 1  | Total IMSI's in HLR (A)                                     |  |  |  |  |  |  |  |  |
|----|---|--|--|--|--|--|--|--|--|
| 2  | Less: $(B=a + b + c + d + e)$                               |  |  |  |  |  |  |  |  |
| a. | Test/Service Cards  |  |  |  |  |  |  |  |  |
| b. | Employees   |  |  |  |  |  |  |  |  |
| c. | Stock in hand/in<br>Distributional Cannels<br>(Active Card) |  |  |  |  |  |  |  |  |
| d. | Subscriber Retention period expired                         |  |  |  |  |  |  |  |  |
| e. | Service suspended pending disconnection                     |  |  |  |  |  |  |  |  |
| 3  | Subscribers Base (A-B)                                      |  |  |  |  |  |  |  |  |

**Visitor Location Register** (VLR) is a temporary database of the subscribers who have roamed into the particular area, which it serves. Each base station in the network is served by exactly one VLR; hence a subscriber cannot be present in more than one VLR at a time.

If subscriber is in active stage i.e. he is able to send/receive calls/SMSs he is available both in HLR and VLR. However, it may be possible that the subscriber is registered in HLR but not in VLR due to the reason that he is either switched-off or moved out of coverage area, not reachable etc. In such circumstances he will be available in HLR but not in VLR. This causes difference between subscriber number reported by the service providers and numbers available in VLR.

The VLR data calculated here is on the basis of active subscribers in VLR on the date of Peak VLR of the particular month for which the data is being collected. This data is to be taken from the switches having the purge time of not more than 72 hours.

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